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ANDREW KOSKI, MBA

PARTNER

Licensing & Royalties Consulting Services

Andrew Koski specializes in royalty and participation inspections for licensing, royalties, profit participation and contract compliance for film, television, music, consumer products and multimedia. He is a contributing author to an authoritative licensing guide, and instructs classes and speaks on emerging issues related to royalties.

INDUSTRIES

Consumer Products
Entertainment
Food and Beverage
Media

SERVICES

Consulting/Advisory
Licensing and Royalty Audits
Production Costs
Entertainment Guild PH&W
Litigation Support

EDUCATION

A.B. Freeman School of Business at Tulane University - MBA, Cost Accounting and Operations

United States Merchant Marine Academy - B.S., Nautical Science

ASSOCIATIONS AND ACTIVITIES

Basics of Licensing: How to Extend Brand and Entertainment Properties for Profit - Contributing author

Basics of Licensing: Licensee Edition - How to Use Entertainment, Brand and Sports Licenses to Generate Profit - Contributing author

Licensing Expo 2017 Las Vegas: "Minimizing Risk in the Global Marketplace."

Beverly Hills Bar Association 2016 – "Beyond T-Shirts, Action Figures & Happy Meals: Entertainment Licensing 40 Years After Star Wars"

Licensing Expo 2015 & 2016 Las Vegas: "Accounting Considerations in Licensing"

Licensing Industry Merchandiser's Association (LIMA) 2015 - Present: Instructor for Certified Licensing Executives Program

Society of Product Licensors Committed to Excellence (SPLiCE) 2015: "Accounting Considerations in Licensing"

San Diego Sports and Entertainment Lawyers 2013 & 2015: "Accounting Considerations in Licensing"

International Trademark Association (INTA) 2014: "Accounting Considerations in Licensing"

Animation and VFX Summit 2013: "The Business of Show Business"

American Institute of Certified Public Accountants (AICPA)